




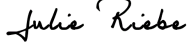
Proposal Evaluation
Facility Security Systems, Equipment, and Software with Related Services RFP #121024


Possible Points	Pass/Fail	All State	Alltrees, LLC	American Signal Corporation	API National Service Group	Bluum	Care Security Systems	CentrAlert Inc	Civic Tech Solutions	Convergent	Cosco Fire Protection, Inc	Covert Security Solutions Inc.	Delta Services LLC	Everon, LLC
		Communications												
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	35	35	37	42	38	37	36	33	42	36	34	38	43
Ability to Sell and Deliver Solutions	150	99	101	107	130	113	103	102	93	131	104	106	106	126
Marketing Plan	100	71	67	65	81	77	75	75	77	86	72	76	74	82
Value Added Attributes	100	67	72	68	69	70	71	71	69	80	70	73	71	77
Pricing	400	269	269	300	310	285	293	302	283	328	255	297	267	336
Depth and Breadth of Offered Solutions	200	130	137	129	155	143	143	133	138	176	130	145	141	166
Total Points	1,000	671	681	706	787	726	722	719	693	843	667	731	697	830
Rank Order		35	33	26	7	22	23	24	29	4	36	18.5	28	5

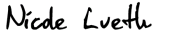
Possible Points	Pass/Fail	flip lok llc	Garrett Metal Detectors	Genetec, Inc.	Guardian School Security Systems	Honeywell	Integrated Fire & Security Solutions Inc	Johnson Controls, Inc.	Managed Methods	March Networks, Inc.	MIDL Technology Inc.	Montel Technologies, LLC	Motorola Solutions, Inc.
		Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	-	Pass	Pass
Financial Viability and Marketplace Success	50	36	37	40	37	43	33	44	-	35	35	36	38
Ability to Sell and Deliver Solutions	150	111	99	120	109	129	96	135	-	112	106	106	114
Marketing Plan	100	78	65	73	78	79	68	85	-	69	77	80	63
Value Added Attributes	100	75	64	73	75	80	66	85	-	71	75	75	77
Pricing	400	296	301	308	284	344	276	343	-	318	296	325	282
Depth and Breadth of Offered Solutions	200	135	124	146	145	174	141	179	-	138	144	148	155
Total Points	1,000	731	690	760	728	849	680	871	-	743	733	770	729
Rank Order		18.5	30.5	11	21	3	34	1	-	14	17	10	20

Possible Points	Pass/Fail	NetSource Educational Technologies, LLC	Packetalk	Pavion Corp	PLATINUM NETWORKS GROUP LLC	PVPII-FNSS Acquisition, Inc. dba Global GRAB Technologies, Inc.	Real Time Networks Inc.	Securitas Technology Corporation	Siemens Industry, Inc.	Skyline Technology Solutions, LLC.	Sonitrol Services of New York Inc	The Cook and Boardman Group, LLC	USA Security
		Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	36	36	39	37	39	41	43	45	38	34	40	35
Ability to Sell and Deliver Solutions	150	96	111	115	103	106	127	122	133	121	88	126	95
Marketing Plan	100	64	64	77	69	76	87	75	81	76	70	81	68
Value Added Attributes	100	61	72	74	76	73	79	74	86	72	72	71	65
Pricing	400	291	265	276	317	329	307	326	345	282	301	303	310
Depth and Breadth of Offered Solutions	200	138	142	161	150	135	137	158	177	150	139	160	140
Total Points	1,000	686	690	742	752	758	778	798	867	739	704	781	713
Rank Order		32	30.5	15	13	12	9	6	2	16	27	8	25

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